# Comparing encapsulation quotes

One column per company. If a line is blank, ask before you compare prices.

**Below the Sill**

**ASK MORE QUESTIONS IF A QUOTE**

- × Gives one price with no line items
- × Doesn't mention where water is coming from
- × Seals the vents but adds no drying system
- × Drains the dehumidifier into the crawl space or a bucket
- × Seals flood vents on a home in a flood zone
- × Seals around a natural-draft water heater or furnace with no combustion check

| What to look for | Quote A | Quote B | Quote C |
|---|---|---|---|
| Company | | | |
| Total price and date of the quote | | | |
| Square footage covered | | | |
| **BEFORE THE LINER** | | | |
| Moisture readings taken (air and wood) | | | |
| Prep and debris removal | | | |
| Old insulation removed | | | |
| Mold work | | | |
| Drainage or sump pump work | | | |
| **LINER AND SEALING** | | | |
| Liner type and thickness (mil, reinforced?) | | | |
| Covers walls and piers, or floor only | | | |
| Seams overlapped and sealed | | | |
| Termite inspection strip left visible | | | |
| Vents sealed (flood vents left working) | | | |
| Pipes, wires and other gaps sealed | | | |
| Access door that seals and still opens | | | |
| Wall and rim joist insulation | | | |
| **KEEPING IT DRY** | | | |
| Dehumidifier model and capacity (pints/day) | | | |
| Permanent drain or condensate pump | | | |
| Electrical work, and who does it | | | |
| Combustion check, if there are gas or oil appliances | | | |
| **AFTER THE JOB** | | | |
| Final humidity and wood readings given to you | | | |
| Warranty: what it covers and for how long | | | |
| Maintenance plan and yearly cost | | | |

**BEFORE YOU CHOOSE**

A cheaper quote may simply be a smaller job. Compare the quotes line by line before you compare the totals.

Ask what each company would do about the water first, and what happens if the dehumidifier stops working.

**NOTES**

By Robert Stulpt · belowthesill.com/crawl-spaces/encapsulation/ · Line items from Robert Stulpt's encapsulation jobs. Source: ENERGY STAR, Basement and crawlspace (backdrafting risk when sealing). Building codes vary by state and town; check with your local building department.